

**MINUTES**  
**ECONOMIC DEVELOPMENT AUTHORITY**  
**OF THE CITY OF NORFOLK**  
**Wednesday, December 6<sup>th</sup>, 2017**  
**Department of Development**  
**500 E. Main Street, Suite 1500**  
**Norfolk, VA 23510**

Present:

Directors

Michael Lee - Presiding  
Jeffrey Brooke  
Kim Brown  
B. Wayne Coleman  
Michael Cox  
Richard Ottinger  
W. Craig Reilly  
Ursula Rhodes  
Antonio Sisco

Counsel

George Consolvo – Kaufman & Canoles

Staff

Sean Washington - Secretary-Treasurer  
Dawn Ryan - Assistant Secretary-Treasurer  
Christine Garczynski – Director of Finance

Guests

Anita Poston – Kaufman & Canoles  
Ron Vinson - Sentara  
Kevin Will – The Boys and Girls Club  
Esmel Meeks – The McDonald Group

Absent

Robert E. Garris, Jr.  
Jaeson Dandalides  
Chuck Rigney

**MEETING CALLED TO ORDER**

Vice Chairman Lee called the meeting to order at 7:33 a.m. and welcomed guests and presenters to the meeting.

**NEW BUSINESS**

Vice Chairman Lee opened the EDA meeting as a Public Hearing for the bond resolution for up to \$200,000,000.00 for Sentara Healthcare. Mr. Lee introduced Ms. Anita Poston, Vandeventer Black LLP who is representing the EDA due to conflict of interest as EDA counsel represents Sentara Healthcare and Mr. Ron Vinson, Treasury Director at Sentara Healthcare. Mr. Vinson spoke to the board on the particulars of the bond. Ms. Brown arrived 7:37am.

This bond will finance an expansion project at Norfolk General Hospital. Sentara will be adding three new floors to the river pavilion and two new floors to the Kaufman tower. This expansion will also assist with expanding operating rooms and adding more updated features to make these spaces more modern. The woman's health area will also be totally renovated. This is a 5-year project costing about \$199M of which \$114M is already spent. The term of this bond is 30 years, it is tax-exempt at approximately a 1.2% interest rate. Sentara is paying all fees associated with the bond. There were no further questions and Vice Chairman Lee closed the public hearing at 7:41am.

Mr. Lee asked that the Directors of the Economic Development Authority of the City of Norfolk, Virginia, move to adopt the resolution presented in front of them. (Attachment #1) Mr. Coleman moved to adopt the resolution, seconded by Ms. Brown. Mr. Consolvo recommend that a roll call vote be taken due to a few directors have to abstain from the vote due to the relationship they have with Sentara or EDA legal counsel. Roll call vote to the adopt the resolution: Mr. Coleman, Mr. Sisco, Mr. Cox, Mr.

Reilly, Ms. Brown and Mr. Lee all approved with Mr. Brooke and Mr. Ottinger both abstaining from the vote. (Vote 6-0-2). Ms. Rhodes arrived 7:50am.

Mr. Coleman introduced the next guest to the meeting, Mr. Esmel Meeks, associate principal executive with The McDonald Group. The McDonald Group represents small business, start-ups, investment companies and non-profits. They specialize in business development process management, recruitment outreach for the Boys and Girls Club of southeast Virginia. Prior to Mr. Meeks working for The McDonald Group, he was the campaign manager for Congressmen Scott Rigell. After earning his degree at VCU he started a small clothing business to benefit under privileged children, raised scholarships in the amount of \$25,000 through this business and is a mentor in the Choices Program at Lynnhaven Middle School and serves in several leadership roles.

Mr. Coleman asked that Esmel introduce Kevin Will from the Boys and Girls Club.

Mr. Will emphasized the mission of the Boys and Girls Clubs in Hampton Roads. There are eleven clubs locally that provide a safe place for kids to go after school for meals, life skills, and other activities. Kevin Will is the current CEO of the Boys and Girls Club Southeast Virginia.

Mr. Will thanked the board for their time and showed a video. The video emphasized health and life skills, sports fitness and recreation, character leadership development, education and careers. The Club has over 400+ kids each year. At the Tidewater Park Unit with six staff and 3 are kids that grew up in the club and at the Norview's Unit 4 out of 9 staff are also kids that came back to work for the Club. Their focus is on after school programs mentoring and safe place for some of those kids that are considered latch key kids. Helping to guide them as productive members of the community is the goal. Mr. Will passed out a packet with additional information on meals and snacks served and the additional programs that are offered. (Attachment #2)

**OLD BUSINESS**

Mr. Lee asked Mr. Coleman to speak on the sub-committee for Norfolk Public Schools to explore needs for the school system. Mr. Coleman asked the Board to have them connect with him and share some ideas to help the community and school system on ways to accomplish bettering the lives of kids in our communities.

Ms. Rhodes suggested that the school system needs to replace the person/job that used to be the school advocate for being the liaison between the Norfolk Public schools and the businesses in Norfolk to join together. Mr. Reilly suggested that he and Mr. Coleman and or Mr. Lee give a call to the Hampton Roads Community Foundation and ask about that connection to fund a position needed to be a schools advocate again. Mr. Lee also suggested that maybe businesses close to certain schools be open to adopt a local school. Mr. Coleman and Mr. Lee suggested that the directors contact them with ideas and points of contact with anyone they know that they can put it in front of to help out this effort.

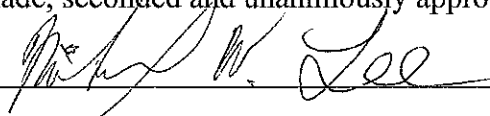
**MINUTES**

Vice Chairman Lee asked the Board to review the minutes in their packets for November 1<sup>st</sup>, 2017. Hearing no questions or adjustments, he asked for a motion to approve the minutes.

Upon a motion by Mr. Sisco and seconded by Mr. Ottinger, Mr. Reilly and Ms. Brown abstaining, the minutes of the November 1<sup>st</sup>, 2017 meeting of the Authority were approved. (Vote 7-0-2)

**ADJOURNMENT**

A motion was made, seconded and unanimously approved to adjourn the meeting at 8:39 a.m.

Approved by 

- Attachments: 1. Sentara Bond Resolution  
2. Boys and Girls Club of Southeast Virginia