

ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF NORFOLK

Meeting Minutes

The Economic Development Authority of the City of Norfolk called, and held, its regular monthly meeting on Wednesday, October 7th, 2020 at 12:03 P.M. on the 10th floor in the Conference Room, 810 Union Street, Norfolk, Virginia 23510

DIRECTORS PRESENT:

Michael Lee – Chair (*Remote Participation*)
Antonio Sisco – Vice Chair
Jeffrey Brooke
Kim Brown (*Remote Participation*)
Jaeson Dandalides
Linwood Fisher
Robert E. Garris, Jr.
Ursula Rhodes (*Remote Participation*)
Carter Smith
Richard Ottinger

STAFF PRESENT:

Jared Chalk – Executive Director
Sean Washington – Secretary-Treasurer
Dawn Ryan – Assistant Secretary-Treasurer (*Remote Participation*)

COUNSEL PRESENT:

Barry Hunter– Kaufman & Canoles

GUESTS:

Mike Gentry - Sentara Cancer Center
Robert Sharak - Dept. of Economic Development (*Remote Participation*)
Christine Garczynski – City of Norfolk, Director of Finance
Susan Perry - Director, St Paul's Transformation (*Remote Participation*)

ABSENT:

None

MEETING CALLED TO ORDER

Vice Chairman Sisco called the meeting to order at 12:07 P.M. and thanked staff and directors for attending.

AGENDA OVERVIEW

Mr. Chalk provided an overview of the agenda.

NEW BUSINESS

Mr. Garris introduced Mike Gentry, Chief Operating Officer of the Sentara Brock Cancer Center, who made a presentation to the Board on the new Center. Mr. Gentry and his team are trying to raise \$15 million for the Center. To date they have raised \$8 million and are asking the community partners for donations. The EDA Board is being asked to make a \$250 Thousand donation. Mr. Chalk noted that the City was assisting the project with access and signalization issues. Discussion was tabled for a later date. (Attachment #1).

A Resolution ratifying the Request for Qualifications that was issued in connection with the redevelopment of the Military Circle Mall property was presented to the Board for consideration as phase one of a two-phase Request for Proposal process. Upon motion made by Mr. Brooke and seconded by Mr. Ottinger, the Board approved the Resolution. Vote 10-0-0. (Attachment #2)

Mr. Chalk asked the Board to welcome back Dr. Susan Perry who joined the meeting remotely and gave an update on the St. Paul's Corridor. (Attachment #3)

Upon a motion by Mr. Fisher and seconded by Mr. Brooke, the Board approved a Resolution authorizing the execution and delivery of an Exclusive Negotiating Rights Agreement with TRG Community Development, LLC regarding the property located at 645 Church Street, Norfolk, VA. Vote 10-0-0. (Attachment #4)

Upon a motion by Mr. Fisher and seconded by Mr. Carter, the Board approved a Resolution to make a grant to Moon River, Inc. in an amount of up to \$75,000. Vote 10-0-0. (Attachment #5)

Mr. Washington outlined in a presentation to the Board the terms of the CARES Act Relief Fund Round 1 result. (Attachment #6).

Upon a motion by Mr. Ottinger and seconded by Mr. Fisher, the Board unanimously approved a Resolution making grants under the CARES Act Relief Fund as follows: 31 companies for \$15,000 grants, 8 companies for \$25,000 grants, and 11 companies for \$15,000 non-profit grants. Vote of 10-0-0. (Attachment #7).

The Chairman entertained a motion for a nominating committee for the EDA Officers for the next year. Mr. Garris, Mr. Fisher and Ms. Brown all volunteered to be on the committee to present a Slate of Officers to the Board for consideration. Upon a motion by Mr. Ottinger and seconded by Mr. Smith, a nominating committee of Mr. Garris, Mr. Fisher and Ms. Brown was approved by a vote of 10-0-0. (Attachment #8)

CLOSED SESSION

Mr. Garris made the following motion to convene in a closed meeting:

Mr. Chairman, I move that the Directors of the Economic Development Authority of the City of Norfolk convene in a closed meeting pursuant of Section 2.2-3711.A.3 of the Code of Virginia for the purpose of discussion and consideration of the acquisition of real property, which property is located in the Military Highway area of the City, where discussion in an open meeting would adversely affect the Authority's bargaining position or negotiating strategy. The motion was seconded by Mr. Brooke and unanimously approved on a roll call vote. Roll call vote: Ms. Brown, Mr. Brooke, Mr. Dandalides, Mr. Fisher, Mr. Garris, Mr. Lee, Mr. Ottinger, Ms. Rhodes, Mr. Sisco, and Mr. Smith all aye, with no nays. (Vote 10-0-0)

OPEN MEETING

After reconvening in an open meeting, Mr. Garris moved for the adoption of the following certification:

The Directors of the Economic Development Authority of the City of Norfolk certify that to the best of their knowledge (i) only public business matters lawfully exempted from open meeting requirements under the Virginia Freedom of Information Act and (ii) only such public business matters as were identified in the motion by which the closed meeting was convened, were heard, discussed or considered in the meeting by the Directors of the Authority. Mr. Brooke seconded the motion and the certification was unanimously approved by a roll call vote. Roll call vote: Ms. Brown, Mr. Brooke, Mr. Dandalides, Mr. Fisher, Mr. Garris, Mr. Lee, Mr. Ottinger, Ms. Rhodes, Mr. Sisco, and Mr. Smith all aye, with no nays. (Vote 10-0-0)

OLD BUSINESS/BRIEFING

Mr. Smith left the meeting 1:39pm. The Vice Chairman entertained a motion for approval of the minutes of the September 2nd, 2020 Board meeting. Ms. Brown moved to approve the minutes, Mr. Dandalides seconded the motion. With two directors abstaining, Mr. Brooke and Ms. Rhodes, the Minutes were approved by a vote of 7-0-2.

ADJOURNMENT

A motion was made, and unanimously approved, to adjourn the meeting at 1:43 P.M.

Approved by _____

Attachments:

1. Sentara Cancer Center - Presentation
2. Resolution ratifying RFQ
3. St. Paul's Corridor - Presentation
4. Resolution authorizing exclusive negotiating rights agreement
5. Resolution approving Moon River Inc. Grant
6. CARES Act Relief Funds Grants - Presentation
7. Resolution to Approve CORE Grants Round 2 (15k, 25k and 15k Non-Profits)
8. Resolution of Nominating Committee